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| Hospital                          | City / Town   | County       | Teaching Status [1] | Fiscal Year End | Number of Months Data |                         |                              |
|-----------------------------------|---------------|--------------|---------------------|-----------------|-----------------------|-------------------------|------------------------------|
| North Adams Regional Hospital     | North Adams   | Berkshire    | Nonteaching         | 09 / 30         | 12                    |                         |                              |
| Financial Performance Indicators  | FY05          | FY06         | FY07                | FY08            | FY09                  | MA Industry Median FY09 | NorthEast US Median FY08 [2] |
| <b>Profitability</b>              |               |              |                     |                 |                       |                         |                              |
| Operating Margin                  | -5.06%        | -1.08%       | 1.73%               | 5.48%           | -0.68%                | 1.9%                    | 0.9%                         |
| Non-Operating Margin              | -0.30%        | 0.51%        | 0.94%               | 1.26%           | -4.53%                | 0.2%                    | 0.07%                        |
| Total Margin                      | -5.37%        | -0.57%       | 2.67%               | 6.75%           | -5.21%                | 2.2%                    | 0.9%                         |
| Operating Surplus (Loss)          | (\$2,616,764) | (\$503,303)  | \$1,005,241         | \$3,522,083     | (\$402,015)           | ---                     | ---                          |
| Total Surplus (Loss)              | (\$2,774,056) | (\$310,312)  | \$1,547,398         | \$4,334,579     | (\$3,085,733)         | ---                     | ---                          |
| <b>Liquidity</b>                  |               |              |                     |                 |                       |                         |                              |
| Current Ratio                     | 1.45          | 1.33         | 1.77                | 2.03            | 2.31                  | 1.50                    | 1.55                         |
| Days in Accounts Receivable       | 42.19         | 36.43        | 32.31               | 38.25           | 35.43                 | 40                      | 46.2                         |
| Average Payment Period            | 65.48         | 58.04        | 52.49               | 54.13           | 55.75                 | 57                      | 60.3                         |
| <b>Solvency/Capital Structure</b> |               |              |                     |                 |                       |                         |                              |
| Debt Service Coverage (Total) [3] | 0.75          | 1.85         | 2.57                | 2.88            | 0.65                  | 3.0                     | 2.7                          |
| Cashflow to Total Debt [4]        | -0.46%        | 5.37%        | 12.25%              | 16.07%          | -0.68%                | 20.4%                   | 12.5%                        |
| Equity Financing                  | 2.24%         | 17.64%       | 22.65%              | 25.69%          | 9.06%                 | 37.9%                   | 47.9%                        |
| <b>Other</b>                      |               |              |                     |                 |                       |                         |                              |
| Total Net Assets                  | \$1,265,480   | \$11,170,599 | \$15,087,369        | \$18,411,499    | \$6,216,082           | ---                     | ---                          |
| Assets Whose Use is Limited       | \$9,247,540   | \$9,185,962  | \$11,476,436        | \$14,795,436    | \$9,129,154           | ---                     | ---                          |
| Net Patient Service Revenue [5]   | \$49,720,265  | \$52,012,224 | \$53,659,935        | \$58,770,103    | \$59,142,287          | ---                     | ---                          |

### FY09 filing based on hospital's audited financial statements

Data Sources: FY05 - FY09 data drawn from DHCFP annual filing and are reconciled to Audited Financial Statements or to hospitals supporting documentation. DHCFP filings may not reflect all financial resources available to a hospital -- for example, resources available through associations with foundations or parents/affiliates. Financial information should be interpreted within the context of other factors, including, but not limited to, management plans, reimbursement changes, market behavior, and other factors affecting performance.  
Comments: Hospitals may also submit comments which further explain or clarify specific data items. Any such disclosures are shown below.

**Notes:**

- [1] According to the Medicare Payment Advisory Commission (MEDPAC), a major teaching hospital is one with at least 25 FTE residents per 100 inpatient beds.  
[2] NE US Median data from The "Almanac of Hospital Financial & Operating Indicators.", 2010 INGENIX.  
[3] Blank values indicate a facility with no current long term debt in the period covered.  
[4] Blank values indicate a facility with no long term debt net of current portion in the period covered.  
[5] Net Patient Service Revenue includes Premium Revenue.